

ASA-IM China Activities Increase Success of U.S. Producers and Chinese Importers



Caption: ASA-IM China Feed Technical Director Dr. Jack Cheng (second from left) discusses the advantages of using ASA-IM recommended FFSSBM in animal diets at Henan Dacheng Extruded Feed Co., Ltd. with management.

China Feed Technical Director Dr. Jack Cheng worked with the Henan Dacheng Extrusion Company, to help improve feed mill operations. Dr. Cheng discussed extrusion and its application in animal feed processing technology, the use of full-fat soybean meal in animal feeds and the advantages of using U.S. soybeans in animal diets.

With this technical assistance, Dacheng Extrusion Company has grown significantly. The General Manager of Dacheng, Dong Yinshen, first contacted Dr. Cheng three years ago after participating in seminars and receiving information from the ASA-IM feed program. Yinshen wanted to learn about extrusion technology. With Cheng's help, Dacheng started to extrude soybeans to make full-fat soybean meal (FFSSBM). This steady guidance helped Yinshen continue refining his extrusion techniques and his plant management. Dacheng now manufactures more than 30,000 metric tons of extruded FFSSBM, corn and rice annually. Dacheng sells extruded products to both Chinese feed mills and exports them to Japan and Korea.

Dong participated in USSEC's first annual Global Soybean and Grain Transport Conference in Chicago, Ill. last year where he met USSEC member soybean exporters and learned hedging techniques. Since the meeting, he has purchased more than 10,000 metric tons of soybeans directly from U.S. exporters to make extruded FFSSBM.

The conference led to many purchases in addition to Dacheng's. Four other members of the team purchased more than 30,000 metric tons of soybeans directly from the U.S. since December 2008, and three team members bought Wenger soybean extruders. While China has been the largest importer of U.S. soy for several years, exports to the country continue to grow. According to FAS export data released June 11, U.S. soy exports to China are up 42 percent over this time last year.

